

TREY CASTLEBERRY
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EDUCATION

Texas A&M University

Bachelor of Science

- Major in Leadership & Development
- Emphasis in Business Administration

College Station, TX

December 2012

WORK EXPERIENCE

TETRA Technologies, Inc. – Procurement Specialist

2014-2016

- Procurement specialist which purchased all essential items for operations
- Charged with scheduling shipments of equipment and chemicals to TETRA locations
- Worked with contract management to implement new contracts and update existing ones
- In charge of company spend in wireless telephones, travel booking and personal protection equipment totaling \$15M/year

Castleberry's Furniture – Inside Sales

2008-2012

- Retail salesman for family furniture store
- In charge of inventory and deliveries
- Responsible for ordering furniture from suppliers and warehouse inventory

Maintenance Technician – Texas A&M Student Recreational Center

2008-2012

- Responsible for upkeep of the building both inside and outside.
 - Charged with specific jobs that require either individual or team effort to be completed
 - Promoted to Weight Room Technician after 2 years and was solely in charge of maintaining all equipment.
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ACCOMPLISHMENTS

- Renegotiated TETRA's wireless program with Verizon and AT&T to cut TETRA's spend by 50% equating to \$600K in annual savings.
 - Implemented TETRA's travel policy and program as well as negotiated rates with Corporate Traveler equating to a 35% reduction in travel and entertainment spend within the first year.
 - Renegotiated pricing for TETRA's personal protection equipment resulting in a 10% reduction in annual spend.
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LEADERSHIP & PERSONAL EXPERIENCE

- Team leader for TETRA's travel project responsible for supplier meetings, negotiations, contract agreement and implementation and main point of contact.

Beta Theta Pi Fraternity – Pledge Educator

2011

- Responsible for acting as the main liaison between chapter members and new members, educating new members in fraternity history and organization, planning events that incorporate both chapter members and new members, and maintaining a program that motivates new members to succeed.

Colligate Football Officiating

2013-present

- Officiate Division I college football in The Big XII Conference and The Conference USA
 - Officiate Division I AA college football in The Southland Conference
 - Officiated the Division III NCAA College Football National Championship Second round and Semi-Final football games in 2015
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TECHNICAL & RELEVANT SKILLS

- Business to business transaction experience
- Contract negotiation, implementation and management
- Category management and supplier relation management.
- Expertise in JD Edwards Oracle, ImageNow, InSight